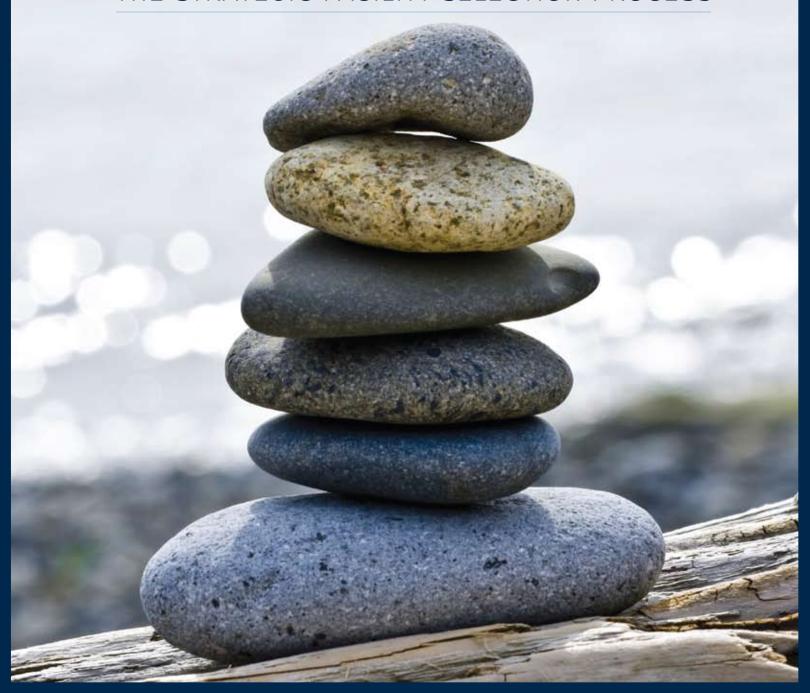


THE STRATEGIC FACILITY SELECTION PROCESS



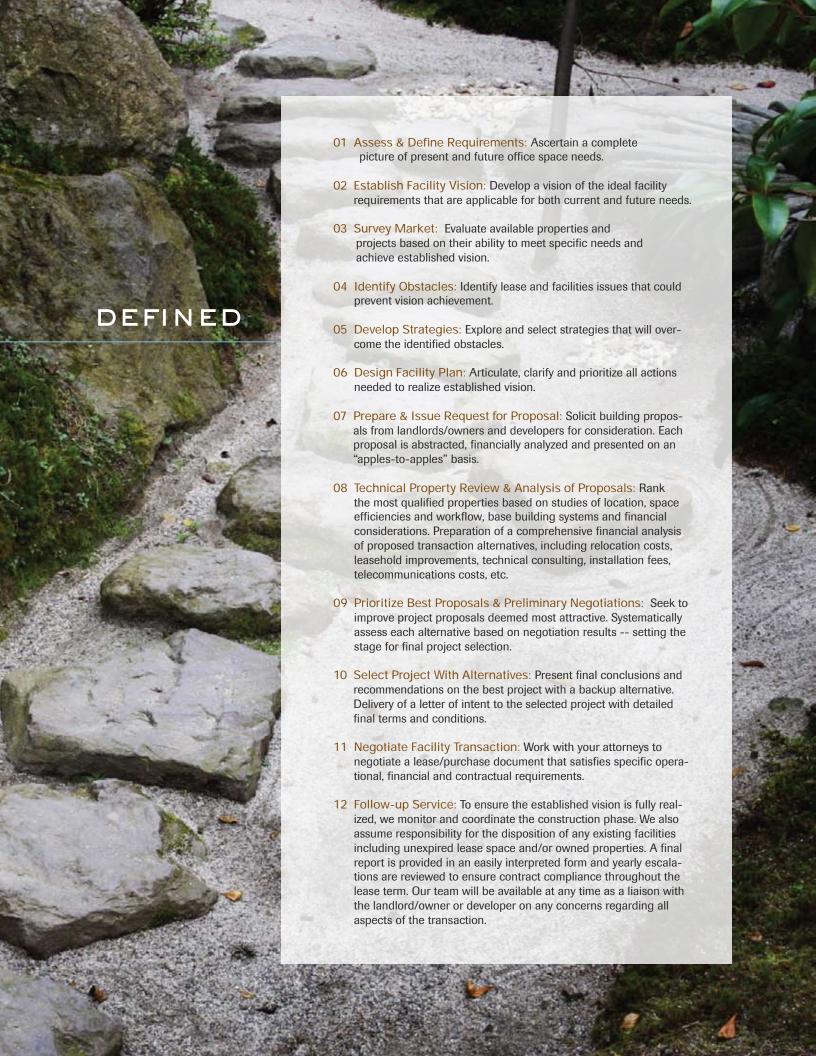


THE PROCESS

The Strategic Facility Selection Process provides businesses with the tools and information to obtain maximum value from their office leases and facilities. This process will enable a company to maximize the return on their office space investment while also maximizing flexibility, creativity and business growth.

step 01	Assess & Define Requirements
step 02	Establish Facility Vision
	Survey Market
	Identify Obstacles
step 05	Develop Strategies
step 06	Design Facility Plan
	Prepare & Issue Request for Proposal
step 08	Technical Property Review & Analysis of Proposals
	Prioritize Best Proposals & Preliminary Negotiations
	Select Project With Alternatives
	Negotiate Facility Transaction
	Follow-up Service





WHY WE CREATED THE PROCESS

Many successful businesses have achieved substantial progress but are often unintentionally confined by the limitations of their current office space.

Quite often, businesses are not aware of the benefits and results of an enhanced office environment. Limitations can arise from being locked into a lease that is restricting business growth or by thinking a move or modification of current space will not be practical or cost effective. Additionally, a lack of specific market knowledge can prevent companies from achieving the best advantage of available facility opportunities.

For precisely these reasons we have created The Strategic Facility Selection Process. Our team has utilized twenty years of business experience to develop a process that helps our clients understand the positives and negatives of their current situation. With this insight established, we are able to create a powerful vision for their future. Subsequently, we work with our clients to identify obstacles, develop strategies to overcome them and then review all of the tools and information available to achieve their vision.

Whether you relocate to a new facility or make the decision to modify your existing space, by completing this process you will have been empowered to make the best business decisions with a minimum amount of disruption. You will be confident that you have secured the best possible facility transaction; therefore, maximizing your facility investment, flexibility, creativity and business growth.

YOUR BENEFIT

COMPLETE ASSESSMENT of the overall efficiency of your present office space

FULL ANALYSIS of the total cost of relocating or modifying your existing office

Confidence that ALL YOUR OPTIONS have been identified, analyzed and evaluated

Assurance that your office space will meet all of your requirements as EFFICIENTLY as possible

STREAMLINED PROCESS of current space modification or relocation

Confidence that you have made the BEST POSSIBLE BUSINESS DECISION regarding the terms of your lease, build-to-suit or purchase transaction

Attract and retain the best employees while MAXIMIZING PRODUCTIVITY

IN OUR EXPERIENCE

"Now that we are in the construction phase, you two are still involved in the project and attend the weekly meetings when most brokers would not for a project our size. This is most appreciated. You were most helpful, once again, in securing a positive position for us in the payment process of invoices to the general contractor...you have been wonderful to work with and have made my expereince through this process a positive one. Thank you again."

Illinois Chamber of Commerce

"Thank you for the outstanding job you did in assisting Schneider with the acquisition of 20,998 sq. ft. new office space in downtown Chicago. You helped us achieve our primary goal of increasing our space while keeping our costs manageable and demonstrated professionalism, attention to detail, experince, leadership, and commitment to the highest level of customer service I've ever seen in the more than 200 lease transactions I've completed in the past four years across the USA and Canada."

Schneider National, Inc., Trucking and Logistics